MISSION

Our mission is to provide access and preparation for talented underrepresented youth to achieve success in college preparatory high schools and higher education.

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Buffalo’s Renaissance. You can hardly browse the Internet without seeing this term and other positive descriptions about our great city. National publications and our local media are singing the same tune: Buffalo is back in business and poised to stay there. This is a gleaming, hopeful time, with the waterfront, downtown, commercial and industrial areas, recreational havens, and neighborhoods reborn, repurposed, and growing.

It rings true that Buffalo is rising, in no small part, because of its young people. And because of the conviction of so many in our community that access to education is an essential building block for a true Renaissance. Educational opportunities lead to more opportunities for professional success, and that translates into safer neighborhoods and stronger regional economies.

Buffalo Prep has shared in, and contributed to, the excitement and growth being experienced. Our 25th Anniversary Initiative and Prep for Tomorrow capital campaign were endorsed by the community and successful. Since our founding, thousands of talented students from underserved and marginalized populations have received the academic opportunity and enrichment from Buffalo Prep and its partner schools that prepared them for high school, college, and beyond. We have nurtured their inherent talents and potential with the tools for achievement and success which creates an equipped workforce and engaged community participants. There are remarkable Buffalo Prep alumni on our board of directors, on our staff and faculty, and in roles across every sector of our resurging city and region.

While there are many success stories, there is still much work to be done. It is an honor to do this work and Buffalo Prep could not have the impact that it does without your support in the many ways that you show it. Thank you for being dynamic and dedicated partners in Buffalo Prep’s important mission and advocates for these deserving scholars.

An investment and belief in our children is an investment and belief in our collective future.
In 1989, Buffalo Prep was founded and located in Diefendorf Annex on the University at Buffalo’s South Campus. A small group of dedicated teachers mentored 10 students for academic success in high school and beyond. Today, more than 28 years later, Buffalo Prep operates out of Acheson Annex and provides academic, social, and cultural enrichment to over 500 college-bound students throughout its summer, after-school, and Saturday programs. **We are excited that the University at Buffalo has affirmed its long-term commitment to Buffalo Prep through an investment in our continued growth by partnering with us to move Buffalo Prep to a new home on South Campus at Allen Hall.**

Buffalo Prep and co-chairs Jock and Betsy Mitchell launched Prep for Tomorrow, a capital campaign to cover the costs associated with the buildout of new state-of-the-art classrooms, offices, technology and support services for our students. **Buffalo Prep is excited to announce that we have surpassed the $1.5 million goal for Prep for Tomorrow!**

**Allen Hall will provide the following:**

- Nearly 6,000 square feet of state-of-the-art classrooms, science and computer labs, staff offices, restrooms, a kitchenette, and much needed storage space
- ADA-compliant building code updates, including a new elevator, to ensure handicap accessibility
- New technology, including fast internet connections, to give our scholars a competitive edge
- Approximately 5,000 square feet of additional space shared with UB, including a 150-seat auditorium, overflow classrooms for evening and summer programs, plus meeting rooms for community programming
We thank the University at Buffalo for this opportunity and continued belief in our mission – and we thank the following Buffalo Prep supporters for their support of this important transition in our history.

**Prep for Tomorrow Contributors $5,000 and above:**

- **$200,000 and above**
  - The John R. Oishei Foundation - *Enrichment and Resource Center*
  - M&T Bank Family of Gifts - *It All Adds Up - Math Enrichment Center*

- **$100,000 - $199,999**
  - Buffalo Prep 2016/2017 Board of Directors
  - *Highway to Higher Education Hallway*
    - (Cumulative gifts from: Dina and Todd Benderson, Rick and Judith Bryan, Amy Clifton and Theodore B.K. Walsh, Mary Ann and David Coulson, Jodyann Galvin and Robert J. Lane, Jr., Francisco and Elizabeth Guzman, Hon. Craig and Angela Hannah, Stephen and Lori Harrington, Dr. Shelley and David Kimelberg, Michele and Chris Lee, Dr. Yvonne Minor-Ragan and Phil Ragan, Oriana and James Montani, Alex and Michael Montante, Jeff and Jean Pappalardo, Vivian Quinn, Luis and Jessica Rodriguez, Jr., Deborah Russell and Peter Jones)
  - Barbara W. Billings - *Building a Better Future Academic Suite*
  - Cullen Foundation
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  - Jock and Betsy Mitchell - *Expressway to Excellence Hallway*
  - Moog, Inc. - *To Infinity and Beyond: A Modern Science Program*

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  - Education Collaborative of WNY
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  - Unifrax
In 2013, propelled by the strong academic achievements of students participating in its enrichment and support programs for underrepresented youth and growing wait lists for programs, Buffalo Prep undertook an intensive strategic planning process to determine how to best serve more students while ensuring the organization’s long-term financial stability. With the full support of the Buffalo Prep Board of Directors and staff, the 25th Anniversary Initiative was established in 2014 to develop the funding strategies necessary to fuel the organization’s programmatic goals. Its goals precipitated the need to diversify and increase the base of support from individuals and organizations committed to helping Buffalo’s continued renaissance by nurturing a stable, healthy, and educated community.

Prep has just completed its three-year 25th Anniversary Initiative, which called for a 25% growth in the student body over three years, an increase from 459 to 586 students served by 2018. Buffalo Prep is currently supporting 549 students as of September 2017. Prep increased its student capacity at an intentionally modest and measured pace, assuring the quality of its programs at every step. We recruited a fully active fundraising committee, led by stalwart community leaders Betsy and Jock Mitchell, and populated by board members, former board members and most impressively, former students. This diverse committee has doubled Prep’s number of donors, including donors at all levels ($25 community ticket buyers to $10,000 donors). The Initiative has steadily increased annual giving year after year, and we have built capacity in our development department.
Thank you to the community leaders, foundations, philanthropists, and families who participated as partners in the 25th Anniversary Initiative!

Balbach Family Foundation  
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Joseph and Kim Brown  
Richard and Judith Bryan  
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David and Mary Ann Coulson  
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David and Dr. Shelley Kimelberg  
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Vivian Quinn  
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Steven and Susan Roney  
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Michael and Marsha Sullivan  
Helen Tederous  
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Margaret L. Wendt Foundation

Buffalo Prep Endowment Fund

Watson Billings Family Foundation  
Louis P. Ciminelli Family Foundation  
D-B Trust  
William Graebner and Dianne Bennett  
Moog, Inc.  
Nicholas Patterson Perpetual Fund

As a part of Buffalo Prep’s 25th Anniversary Initiative, an endowment fund was created at the Community Foundation for Greater Buffalo. Buffalo Prep currently has $1,168,000 in the fund helping to ensure the organizations long-term stability.
**Program Highlights**

**Buffalo Prep Advertising Day - October 10, 2016**
College Prep students participated in the first annual Buffalo Prep Advertising Day as part of the programming for Buffalo Advertising Week. Students were exposed to the advertising and marketing industries with visits to Crowley Webb, Luminus, and dPost. Each location provided the students with different experiences and rich information about various jobs in these sectors. For example, students worked in small groups to create a rebranding strategy for Milk Duds at Crowley Webb and worked as a large group to brainstorm and design a concept and marketing materials for a hypothetical restaurant called “Butcher Block.”

When Mayor Byron Brown proclaimed the week of October 10 Advertising Week in the City of Buffalo, several College Prep students shared the moment. Anthony Liriano, a twelfth grade Buffalo Prep/Oishei scholar and recipient of a college scholarship from the Ad Club, made a statement about the importance of Buffalo Prep in his development and for the career readiness opportunities provided by Buffalo Prep’s community partnerships.

**Career Day - May 20, 2017**
Buffalo Prep staff and community partners collaborated to offer Career Day to College Prep and High School Prep students, which included a Buffalo Prep alumni panel, a mock networking session, career-specific workshops, and a workshop on creativity by an instructor from the International Center for Studies in Creativity and the Educational Opportunities Program at SUNY Buffalo State College. Workshops included:

- Go Inside the World of Advertising (Crowley Webb)
- Sustainable Transport Solutions (Rodriguez Construction Group, Siemens Industry, Inc., and WNY Steam)
- Financial Literacy: Planning and Money Management (PwC)
- Let’s Make a Deal: 2011 NFL Lockout (Phillips Lytle LLP)
- Students to Startups! (43North)
- The World of Robotics (Keller Technology Corporation and Fanuc America)
- Lights Up (Tanika Holmes, Buffalo Prep)
- What Makes You Curious? (University at Buffalo, Office of Career Planning)
Program Highlights

Core 4 Values - Summer, 2017
This summer both Middle School Prep and High School Prep integrated the Buffalo Prep Core 4 values into their programming. Students who exemplified each of the Core 4 values were nominated by their peers to receive recognition. Each of the Core 4 values are listed below:

1. **Integrity** - Uncompromising adherence to honesty and a code of values.
   
   “Real integrity is doing the right thing, knowing that nobody is going to know whether you did it or not.”
   - Oprah Winfrey

2. **Responsibility** - Reliability or dependability; possessing moral and mental accountability.
   
   “Few things help an individual more than to place responsibility upon him/her and to let him/her know that you trust him/her.”
   - Booker T. Washington

3. **Excellence** - Possessing great qualities in high degree; always going above and beyond, being the very best you can be.
   
   “If you are going to achieve excellence in big things, you develop the habit in little matters.”
   - Colin Powell

4. **Leadership** - Exhibiting INTEGRITY, RESPONSIBILITY, and EXCELLENCE, and inspiring others to be the best they can be.
   
   “A leader sees greatness in other people. He or she can be much of a leader if all she/he sees is herself/himself.”
   - Maya Angelou

Prep Goes Green - July 14, 2017
Buffalo Prep held its first annual “Prep Goes Green” event where hundreds of Buffalo Prep students participated in service and beautification projects with the Buffalo Olmsted Parks Conservancy and the University at Buffalo. Students also planted a commemorative flowering pear tree outside of Prep’s new home at Allen Hall on the University at Buffalo South Campus in honor of the High School Prep Class of 2017. The day wrapped up with a trip to the Buffalo Zoo, where students enjoyed lunch and learned about wildlife conservation. The honorary sponsor of the day was longtime Buffalo Prep supporter M&T Bank.

City Courts Field Trip - August 4, 2017
High School Prep visited Buffalo City Court in downtown Buffalo. Students were divided into groups of approximately 20 and assigned to specific court rooms. The students observed Buffalo Prep alumna and board member Hon. JaHarr Pridgen ‘94 and Buffalo Prep board member Hon. Craig Hannah during courtroom arraignments. Additionally, one of the prosecuting attorneys was Norvella Pendergrass, also a Buffalo Prep alumna. After the court proceedings, the students had lunch and then were able discuss the experience with Judges Pridgen and Hannah.
The scores below reflect the student’s achievement in their course work at Buffalo Prep.

### (Academic Year 2016-2017)
**Middle School Prep-Year Round**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-Test Avg.</th>
<th>Post-Test Avg.</th>
<th>Avg. Gain</th>
</tr>
</thead>
<tbody>
<tr>
<td>Math</td>
<td>29%</td>
<td>45%</td>
<td>16%</td>
</tr>
<tr>
<td>ELA</td>
<td>64%</td>
<td>68%</td>
<td>4%</td>
</tr>
<tr>
<td>Technology</td>
<td>63%</td>
<td>67%</td>
<td>4%</td>
</tr>
<tr>
<td>Science</td>
<td>51%</td>
<td>62%</td>
<td>11%</td>
</tr>
<tr>
<td>Social Studies</td>
<td>42%</td>
<td>55%</td>
<td>13%</td>
</tr>
</tbody>
</table>

### (Summer 2017)
**Middle School Prep**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-Test Avg.</th>
<th>Post-Test Avg.</th>
<th>Avg. Gain</th>
</tr>
</thead>
<tbody>
<tr>
<td>Math</td>
<td>51%</td>
<td>72%</td>
<td>21%</td>
</tr>
<tr>
<td>ELA</td>
<td>53%</td>
<td>75%</td>
<td>22%</td>
</tr>
<tr>
<td>Technology</td>
<td>60%</td>
<td>70%</td>
<td>10%</td>
</tr>
<tr>
<td>Science</td>
<td>47%</td>
<td>73%</td>
<td>26%</td>
</tr>
</tbody>
</table>

### (Academic Year)
**High School Prep Class of 2017**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-Test Avg.</th>
<th>Post-Test Avg.</th>
<th>Avg. Gain</th>
</tr>
</thead>
<tbody>
<tr>
<td>Math</td>
<td>15%</td>
<td>68%</td>
<td>53%</td>
</tr>
<tr>
<td>ELA</td>
<td>44%</td>
<td>76%</td>
<td>32%</td>
</tr>
<tr>
<td>History</td>
<td>38%</td>
<td>78%</td>
<td>45%</td>
</tr>
<tr>
<td>Science</td>
<td>52%</td>
<td>65%</td>
<td>13%</td>
</tr>
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</table>

### (Summer)
**High School Prep Class of 2017**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-Test Avg.</th>
<th>Post-Test Avg.</th>
<th>Avg. Gain</th>
</tr>
</thead>
<tbody>
<tr>
<td>Math</td>
<td>33%</td>
<td>84%</td>
<td>51%</td>
</tr>
<tr>
<td>ELA</td>
<td>60%</td>
<td>68%</td>
<td>8%</td>
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<tr>
<td>History</td>
<td>47%</td>
<td>81%</td>
<td>34%</td>
</tr>
<tr>
<td>Science</td>
<td>31%</td>
<td>65%</td>
<td>34%</td>
</tr>
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</table>

### (Summer)
**High School Prep Class of 2018**

<table>
<thead>
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<th>Post-Test Avg.</th>
<th>Avg. Gain</th>
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</thead>
<tbody>
<tr>
<td>ELA</td>
<td>48%</td>
<td>50%</td>
<td>2%</td>
</tr>
<tr>
<td>History</td>
<td>42%</td>
<td>76%</td>
<td>34%</td>
</tr>
<tr>
<td>Math</td>
<td>45%</td>
<td>79%</td>
<td>34%</td>
</tr>
<tr>
<td>Science</td>
<td>45%</td>
<td>82%</td>
<td>37%</td>
</tr>
</tbody>
</table>

### College Prep
**SAT Preparation Course vs. Actual Score**

<table>
<thead>
<tr>
<th></th>
<th>Diagnostic Test 1</th>
<th>Diagnostic Test 2</th>
<th>Diagnostic Test 3</th>
<th>Actual Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Score</td>
<td>1070</td>
<td>1084</td>
<td>1110</td>
<td>1150</td>
</tr>
<tr>
<td>Percent Increase</td>
<td>1.3%</td>
<td>3.7%</td>
<td>7.5%</td>
<td></td>
</tr>
</tbody>
</table>
Alumni Spotlight

**Rasheeda Cooperwood Jemison** \(^{BP'92}\) - is working on completing her dissertation on Educational Leadership at the University of Phoenix. Rasheeda just entered her 17\(^{th}\) year in education and is the principal of Westside Achievement Middle School in Memphis, TN. For the past five years of her career, she specifically focused on school turnaround across the country. Under her leadership there has been a 35% reduction in out of school suspension and expulsion.

**Lester Powell** \(^{BP'93}\) - is an elementary school principal in the Los Angeles Unified School District. Lester is enrolled in the EdD program at the University of Southern California. He is in the process of adopting a seven year-old named Alex. He enjoys visiting his family in Buffalo as often as he can but also loves living in sunny Los Angeles.

**Maritza Baez** \(^{BP'93}\) - is a physician at Lifetime Health and in 2017 was awarded Family Physician of the Year by the New York State Academy of Family Physicians. Maritza has been a constant and consistent supporter of Buffalo Prep events and programs.

**Matthew Becton** \(^{BP'01}\) and **Asia Becton** \(^{BP'03}\) - just celebrated their five-year wedding anniversary on August 12 and currently live in Amherst, NY. Matthew is Regional Sales Manager for Verizon focusing on national retailers such as Apple, Walmart, Best Buy and Target. He is the team leader for Upstate New York. Asia is a Sales Manager at the Apple store in the Walden Galleria where she has been for the last six years.

**Isaiah New** \(^{BP'06}\) - graduated from Columbia University and is now back in Buffalo, NY working at M&T Bank. Isaiah is participating in the prestigious Management Development Program at M&T, which is a one-year training program where new hires learn project management, leadership, and job-specific financial skills depending on their career track. Isaiah is a corporate analyst in the financial planning and analysis division.

**Amber Chinn** \(^{BP'10}\) - is a singer/songwriter and recently made a sensational appearance on “The Harry TV Show” with host Harry Connick, Jr. and her mother, Shellonnee. Amber was born with a birth defect and told she would never be able to talk but has defied the odds. She delivered a moving and inspiring performance on the show which can be seen on Buffalo Prep’s Facebook page.

*Buffalo Prep would love to hear from our alumni! Please reach out to info@buffaloprep.com to let us know how you are doing!*
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Ms. Anne D. Astmann  

Buffalo Prep is pleased to recognize financial contributions between July 1, 2016 and June 30, 2017. On behalf of the students we serve, we thank you for your generosity and support. Gifts listed do not include all in-kind donations. We regret any errors or omissions. Please call the Buffalo Prep office at 716.829.3605 with any corrections.
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Canisius High School
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Prep for Dinner, September 2016
This unique event takes place every other year where guests attend a cocktail party and then disperse to different dinner locations throughout the city hosted by friends of Buffalo Prep. This year, attendees gathered at Buffalo Prep’s future home at Allen Hall on the University at Buffalo South Campus for cocktails and hors d’oeuvres to celebrate the launch of the Prep for Tomorrow Capital Campaign.

Thank you to this Prep for Dinner’s gracious hosts: Frank and Cynthia Ciminelli, René Jones and Brigid Doherty, William and Anne Joyce, Chris and Michele Lee, Jack Meade and Helen Tederous, Jock and Betsy Mitchell, Alphonso and Marcia O’Neil-White, Philip Ragan and Yvonne Minor-Ragan, Buford and Suzy Sears, and Jim and Patti Stephen.

Celebration of Achievement, May 2017
A sold-out crowd of over 500 supporters joined together at the Annual Celebration of Achievement presented by M&T Bank, with co-chairs Todd and Dina Benderson and Josh and Stephanie Katzman, Buffalo Prep staff, board, Celebration committee members, students and their families to celebrate the college-bound Buffalo Prep Scholars. The John R. Oishei Foundation and Todd Levin & Karen Baker Levin were honored for their long-standing and generous support of the organization.

The crowd cheered and played along in Buffalo Prep’s official game show, Prepardy! Team Mind Benders was victorious in a spirited competition: Julieta Ross, Chief Technology Officer, M&T Bank; Luis Rodriguez, Jr., CEO, Rodriguez Construction Group; Arie’l Ferrette, Hutchinson Central Technical High School; and Anthony Liriano, St. Joseph’s Collegiate Institute.
Party for Prep, June 2017

Party for Prep is an annual event to kick off the summer season in support of the outstanding students of Buffalo Prep. This year’s event was held on a beautiful summer night on the patio at Soho Burger Bar and raised critical funds to support the scholars of Buffalo Prep! Thank you to our Presenting Sponsor GEICO!

Prep in Action

Buffalo Prep holds several Prep in Actions each year, a special one-hour open house and interactive experience with Buffalo Prep students, staff, and alumni. Guests are invited for a tour of Buffalo Prep in order to learn first-hand about the impact the program has on its deserving young students.

Schedule a visit by calling the Buffalo Prep office at 716-829-3605.

Thank You to Event In-Kind Donors

Anderson’s Frozen Custard
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Balbach
Todd and Dina Benderson
Black & Blue Steak and Crab
Martin and Molly Boscarino
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Buffalo Bisons Baseball
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University Pediatric Dentistry
Webb Mason
Tracy Sendor Woodrow
Buffalo Prep, Inc.

Statement of Activities and Changes in Net Assets for the year ended June 30, 2016

<table>
<thead>
<tr>
<th>Support and Revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,094,904</td>
<td>$100,00</td>
<td>$1,194,904</td>
</tr>
<tr>
<td>Program fees</td>
<td>33,075</td>
<td></td>
<td>33,075</td>
</tr>
<tr>
<td>Donated space</td>
<td>71,922</td>
<td></td>
<td>71,922</td>
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<tr>
<td>Other income</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Interest and dividend income</td>
<td>15,208</td>
<td></td>
<td>15,208</td>
</tr>
<tr>
<td>Net unrealized and realized loss on beneficial interest in assets held by others</td>
<td>(10,878)</td>
<td>(10,878)</td>
<td></td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>1,204,231</strong></td>
<td><strong>100,000</strong></td>
<td><strong>1,304,231</strong></td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>313,500</td>
<td>(313,500)</td>
<td></td>
</tr>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>998,710</td>
<td></td>
<td>998,710</td>
</tr>
<tr>
<td>Supporting services</td>
<td>278,113</td>
<td></td>
<td>278,113</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>1,276,823</strong></td>
<td></td>
<td><strong>1,276,823</strong></td>
</tr>
<tr>
<td>Increase (decrease) in net assets</td>
<td>240,908</td>
<td>(213,500)</td>
<td>27,408</td>
</tr>
<tr>
<td><strong>Net assets, beginning of year</strong></td>
<td>1,052,346</td>
<td>313,500</td>
<td>1,365,846</td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td><strong>$1,293,254</strong></td>
<td><strong>$100,000</strong></td>
<td><strong>$1,393,254</strong></td>
</tr>
</tbody>
</table>


- Grants: 39%
- Major Gifts: 10%
- Appeals: 17%
- Events: 23%
- Program Fees: 3%
- Miscellaneous: 5%
- Major Gifts - Business Council: 3%
Congratulations to the High School Prep Class of 2013!

Thank you for supporting our scholars through their academic journey!
THANK YOU!
Buffalo Prep would like to give a special and heartfelt thank you to each of our partner high schools!

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Buffalo Academy of the Sacred Heart
Buffalo Seminary
Canisius High School
Cardinal O’Hara High School
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Niagara Catholic High School
Nichols School
The Park School of Buffalo
Saint Francis High School
Saint Joseph’s Collegiate Institute
Saint Mary’s High School
Tapestry Charter School

Buffalo Prep Freshmen entering high school in the fall of 2016 were offered financial aid packages totaling nearly $500,000!